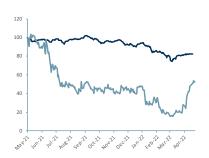


# **BRIEFING NOTE**

# 52 Wk. Lo/Hi

## 38.00 - 283.96



AVCT (lighter line) AiM market vs price relative

### Friday, 29 April 2022

Close Price	117.00
52 wk Range Low	38.00
52 wk Range High	283.96
MCAP (m)	£340.29
EV (m)	£315.81
Index: Public	AIM
Financial YE	31-Dec
Currency	GBP

### **Business Activity**

Biotech

Equity %

## Key Metrics

£1.90
£36.97
-£35.07
-£16.49
£4.15
-£22.09
-10.31%

Healthcare Sector Research AIM Market Index ACF Healthcare Team

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# Avacta Group Plc

### Core Investment Case

Avacta Group Plc (AIM: AVCT) is a UK-based clinical stage oncology drug and in-vitro diagnostics development company. Avacta is relatively de-risked compared to many biotech peers via its two novel technology platforms strategy: Affimer® and pre | CISION™. If one therapy fails, there are more in the pipeline. Affimer® has applications in diagnostics and therapeutics. pre | CISION™ is used in therapeutics mainly as a targeted chemotherapy platform. The therapeutics division remains the key near term company value driver. P1 first-in-human clinical trial of AVA6000 began Aug 2021. AVCT recently sold its Animal Health unit to Nextmune for £2.3m - cash £0.9m and deferred performance up to £1.4m.

- UK-biotech company w/ applications in diagnostics & therapeutics;
- Lead candidate AVA6000 is the key value driver;
- Successful partnership & licensing deals w/ large pharma;
- Cash & CE at £26.2m vs. NCO burn £(20.5)m as of YE Dec 21.

GBP (m)	МСАР	EV	RoA %	RoE %	NCO	Levered FCF
2022	340.29	315.81	-20.83%	-35.39%	-16.5	-11.9
Multiples	EV/ Revs	P/S	Trail PE	BV/ Share	P/B	Current
2022	107.38x	113.24x	N/A	0.21	8.25x	8.79x



AVA6000 is a therapy for patients with, locally advanced or metastatic, selected solid tumours.

Pre | CISION™ targets the tumour microenvironment, reducing systemic exposure of healthy tissues.

## **Investment Case**

Avacta Group - UK- biotech company with two novel platforms: Affimer® and pre CISION™ that de-risk AVCT compared to many biotech peers. The therapeutics pipeline, led by pro-drug candidate AVA6000, is the key shorter term value driver. AVA6000 aims to reduce chemotherapy side-effects tumour-specific activation. If successful, AVA6000 is applicable to a wide range of solid tumours undergoing chemotherapy treatment. The addressable market is valued at US\$ 56.5bn with a CAGR of 11.5%.

Major milestone Phase 1 trial AVA6000: P1 first-in-human clinical trial of AVA6000 began Aug 2021. AVA6000 is a pro-drug targeting patients with locally advanced or metastatic selected solid tumours. AVA6000 is an innovative version of doxorubicin, modified with Avacta's pre CISION™ platform to improve safety and therapeutic indications. AVA6000 releases doxorubicin only once it is activated at the site of the tumour, minimising toxicities.

Collaborations with leading pharma and biotech companies: Avacta has entered into multiple collaborations for both of its platforms — Affimer and preCISION. Avacta has drug development partnerships for its Affimer® platform: 1) ModernaTX, Inc. and LG Chem; 2) a 22% stake in JV AffyXell, the AffyXell JV is itself in a new partnership with Chinese drug developer Biocytogen (gene editing). AVCT has a partnership for its pre|CISION™ platform with Point Biopharma. These partnerships validate the potential of the Avacta platforms.

**Multiple opportunities in diagnostics**: Avacta via its Affimer® platform is planning to develop a comprehensive range of in vitro diagnostic (IVD) tests. AVCT is developing a pipeline of diagnostic products in infectious respiratory and cardiovascular diseases, cancers, and hormones.

Well-funded for key milestones: Avacta has cash to deliver key diagnostics and therapeutics milestones. Avacta raised £50m in June 2020, which funded the development and delivery of a diagnostic and therapeutic pipeline. Net Cash burn from operations YE21A increased to £(20.5)m vs. (10.6) y/y. AVCT had cash £26.2m YE21A, which will, according to AVCT, carry it to 1H23.

## **Catalysts**

Successful P1 results for AVA6000 trial; new partnerships e.g. AffyXell (AVCT now has a 22% stake post recent milestone); capital raise(s); US expansion.

Avacta has established commercial relationships with IVD companies worldwide to improve the limitations of existing diagnostic testing solutions, by combining Affimer® reagents with leading diagnostic platform technologies.

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## **Operational Strategy**

Avacta is focused on building a portfolio of novel cancer therapies and diagnostics using its proprietary Affimer® and pre | CISION™ platforms.

Avacta aims to continue partnership building - e.g. Avacta's 22% holding in Daewoong JV AffyXell. The AffyXell JV collaboration has recently expanded, adding China's Biocytogen and Korea's NTSC.

Avacta's operational strategy of pairing with global pharmaceutical companies will support and eventually help monetize its technology platforms and pipeline.

Combining technologies with Avacta's Affimer platform: AffyXell's recent Biocytogen (China) and KNTSC (Korea) partnership extension adds Blocytogen's gene editing to the Affimer and MSC platform combination as well as KNTSC's infrastructure and project management of pre-clinical trials, all within the Asia market.

By combining technologies AffyXell is aiming to speed up drug development (and so to some extent Avacta de-risks its own business model via its 22% AffyXell JV stake).

**Diagnostic division**: Develop in-house products as well as enter into licensing deals with partners to explore the use of Affimer® reagents in their diagnostic portfolios. Avacta has licensing deals with a number of companies such as Astrea for bio separations and Biokit for a diagnostics application.

In future, Avacta plans to enter into other deals to promote Affimer® reagents' use in third-party products whilst continuing the development of its own pipeline products.

**Therapeutic division**: This is the primary focus area and, in our view, the main and most significant value driver in the nearer term. Avacta is actively developing its lead drug candidate, AVA6000, which is currently in P1 trials.

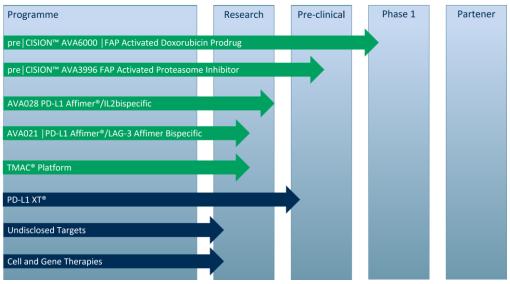
The strategy is to develop therapeutic programs in-house to demonstrate initial efficacy and then use the results of the study to initiate interest in entering into licensing agreements with large pharma partners. AVCT expects to earn royalties on sales as part of the agreements.

**Avacta's pipeline:** AVCT continues to progress on all of its drugs and therapies in its pipeline (exhibit 1).

Affyxell 'combines' Avacta's Affimer platform with Daewoongs mesenchymal stem cell (MSC) platform. The Affimer proteins aim to enhance MSC therapeutic effects to create a next gen cell therapy platform.

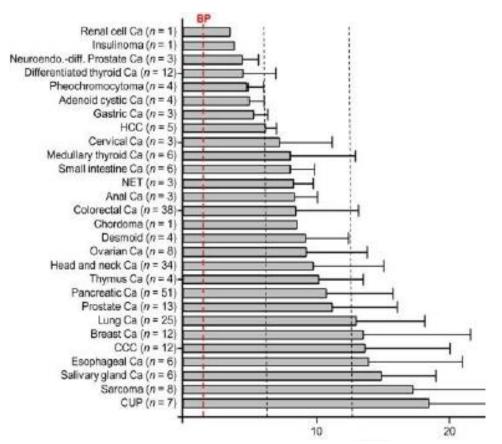


Exhibit 1: Avacta's pipeline



 $Sources: ACF\ Equity\ Research\ Graphics,\ Company\ reports.$ 

### "FAP High" solid tumours potentially addressable by Avacta's AVA6000



In SUV max – standardised uptake value

Sources: Company reports.

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## **Management Team**

### **CEO, Dr. Alastair Smith.**



Alastair has been CEO since 2005 has been responsible for its management and strategic development. Alastair has also led Avacta's M&A activities (public and private). Alastair has successfully delivered multiple secondary fundraisings for Avacta totaling over £120m. Alastair has a Ph.D. in Physics from Manchester University, UK and was Professor of Molecular Biophysics at Leeds University.

### > CFO, Tony Gardiner.



Tony has been CFO of AiM listed Avacta since 2016. Prior, to AVCT from 2011-2016, Tony was the CFO of Fusion IP Plc (AiM listed), an IP commercialization company. Tony has also held senior finance roles at Eversheds LLP, regional telco KCOM Group Plc, Eldon Electric Ltd and Hickson International Plc, having worked for both EY and PWC global accountancy service providers.



## Risks

**Funding risk** – The company has cash of £26.2m as of the end of 2021, which may be sufficient to meet its operational requirements through to 2H23. Additional funding may be required if further research and development activities are needed to expand the company's current programs. Too much new equity (raising money via share issues) will lead to dilution while debt funding will increase interest costs and put pressure on cash flows.

**Execution risk** – Avacta's products and services have commercial market potential, but the company's proprietary platforms are not yet proven to the level of human treatment commercially. Therefore, its product candidates may not succeed in the trials or meet EMA, FDA or other necessary approval requirements. For example, AVA6000, the lead drug candidate, is currently in Phase 1 trial and therefore remains at significant risk of not reaching commercialization.

**Intellectual Property risk**: Avacta's products and its technology's success are dependent on the strength of patents. Competitors could attempt to invalidate the company's patents, which could severely impact its ability to realize revenues and cash flows or anticipated margins

**Third party risk** – Avacta relies on third parties for various stages of its therapeutic development programs - including execution of pre-clinical studies and later-stage development for its drug candidates. Failure by any of these parties to effectively execute such tasks could adversely impact AVCT's operations and timelines.

**Personnel risk** - Small and mid-sized companies are more dependent on their C-suite/executive management teams than large and mega-cap global companies. The loss of key personnel can have a disproportionate impact on valuation and investor perception compared to similar events at larger more mature (often ex-growth) companies. In the case of healthcare companies lead by their scientific innovators, the key personnel risk is exacerbated.

'Zero-one game' — What makes AVCT different? Drug development, like extractives exploration (oil & gas / mining), is usually a zero / one investment. Companies in these sectors either deliver strong to exceptional investor returns or deliver 'zero' returns. In the case of healthcare, success is often entirely dependent on the completion of trials and ultimately commercialization. Therefore, equity capital invested tends to far exceed any asset value in the case of corporate failure. In Avacta's case, only if the platforms fail does the zero-one risk materialise. If AVA6000 fails there are other pre | CISION™ and Affimer® revenue opportunities in the pipe, suggesting AVCT's risk profile in this area, is significantly lower than typical biotech peers.

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# **Notes [Intentionally Blank]**



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